

Message Text

CONFIDENTIAL POSS DUPE

PAGE 01 MOSCOW 07513 021518Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 MC-02 L-03 /025 W

----- 016428

R 021223Z JUN 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 0726

INFO USDOC WASHDC

C O N F I D E N T I A L MOSCOW 7513

E.O. 11652: GDS

TAGS: ESTC, UR

SUBJECT: BURROUGHS COMPUTER SYSTEM SOLD FOR MINISTRY OF FOREIGN
TRADE

USDOC FOR BEWT/DOWNEY AND BEWT/OEA (WALINSKY)

1. BURROUGHS REPS ADVISED COMMATT MAY 30 THAT THEY HAD
REACHED AGREEMENT WITH FOREIGN TRADE ORGANIZATION ELEKTRON-
ORGTEKHNIKA ON SALE OF LARGE COMPUTER SYSTEM FOR MINISTRY
OF FOREIGN TRADE. CONTRACT SHOULD BE SIGNED DURING WEEK OF
JUNE 2. THIS ORDER, WHICH WAS WON OVER STRONG COMPETITION
FROM ICL, SHOULD GIVE BURROUGHS MAJOR ADVANTAGE IN SECURING
FUTURE ORDERS FOR MINISTRY AND ITS SUBORDINATE ORGANIZATIONS.

2. ASIDE FROM TECHNICAL CONSIDERATIONS, SOVIET DECISION TO
GIVE THIS ORDER TO BURROUGHS APPEARS BASED IN LARGE MEASURE
ON FACT THAT TWO SYSTEMS PREVIOUSLY SOLD BY BURROUGHS (MINISTRY
OF OIL INDUSTRY AND RAZOIMPORT) ARE BOTH PERFORMING WELL.
IN SOVIET CONTEXT, MINISTRY OF FOREIGN TRADE IS "PRESTIGE
ACCOUNT," AND IT WILL BE TO ADVANTAGE OF BOTH BURROUGHS
AND OTHER U.S. COMPUTER MANUFACTURERS IF EXPORT LICENSING
PROCEDURES CAN BE COMPLETED EXPEDITIOUSLY.

3. SYSTEM ORDERED FOR MINISTRY OF FOREIGN TRADE IS CONFIGURED
AS FOLLOWS:

1) B6750 DUAL CENTRAL PROCESSOR SYSTEM, 5MHZ CLOCK RATE,
10 MHZ ARITHMETIC CLOCK RATE;

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 MOSCOW 07513 021518Z

2) DUAL INPUT/OUTPUT PROCESSORS;

- 3) 1.6 MEGABYTES MAIN MEMORY, 1.6. NS CYCLE;
- 4) 2 CARD PRINTERS, 800 CPM EACH;
- 5) 2 LINE PRINTERS, 1100 LMP EACH;
- 6) 6 MAGNETIC TAPE DRIVES, 200 KB/SEC EACH;
- 7) 4 HEAD PER TRACK DISKS, 20 MB 23 MS EACH;
- 8) 10 DISK PACK DRIVES, 872 MB 42.5 MS;
- 9) 2 DATA COMMUNICATION PROCESSORS;
- 10) 85 LINES TOTAL 1800 BAUD MAXIMUM;

4. ESTIMATED VALUE OF SYSTEM IS DOLLARS 3.5 MILLION.
DELIVERY MUST BE COMPLETED NO LATER THAN FIRST QUARTER OF 1976.
PLEASE ADVISE IF EMBASSY CAN BE OF ASSISTANCE IN OBTAINING
INFORMATION ON END-USE OR TOOTHER INFORMATION NEEDED IN CONNECTION
WITH EXPORT LICENSE APPLICATION.
STOESSEL

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DATA PROCESSING EQUIPMENT, SALES, STRATEGIC TRADE CONTROLS, COMPUTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 02 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MOSCOW07513
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750192-0215
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750690/aaaadebd.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 13 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 JUN 2003 by CunninFX>; APPROVED <22 OCT 2003 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BURROUGHS COMPUTER SYSTEM SOLD FOR MINISTRY OF FOREIGN TRADE
TAGS: ESTC, UR, BURROGHS, MINISTRY OF FOREIGN TRADE
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006